BC'S NATURAL RESOURCES SURVEY

An inaugural 'pulse check' on the sectors that power BC

POWERED BY:









METHODOLOGY

The survey was conducted online with 1,026 British Columbia business leaders, from November 14th, 2019 to January 21st, 2020. Business members were invited to participate through email by local chambers of commerce and from those who are members of the BC Chamber of Commerce online community.

The margin of error for a comparable probability-based random sample of the same size is +/- 2.53%, 19 times out of 20.

Totals may not add up to 100 due to rounding.



Steering Committee



- Sarah Weber, C3 Alliance, Chair
- Val Litwin, BC Chamber of Commerce, <u>Chair</u>
- Bruce Anderson, Abacus Data
- Mina Laudan, BC Council of Forest Industries
- Bryan Cox, BC LNG Alliance
- Allie Blades, Canadian Association of Petroleum Producers
- **Geoff Morrison**, Canadian Association of Petroleum Producers

- Claire Perusse, C3 Alliance
- Martin Mullany, Clean Energy BC
- Sandy Ferguson, Conifex
- **Geoff Freer**, Firth Group & C3 Alliance Corp.
- Andrew Czornoholan, Rio Tinto BC Works
- Michael Goerhing, Mining Association of BC



Steering Committee



- Kendra Johnston, Association of Mineral • Exploration BC
- David Keane, Woodfibre LNG \bullet
- Felicia Magee, Northern Development • Initiative Trust
- **Donald McInnes**, North Coal •
- Tom Syer, Teck •

- Maggie Chan, Innovate BC \bullet
- Fernanda Whitaker, Innovate BC ٠
- **Dan Baxter**, BC Chamber of Commerce ullet
- **Georgiy Sekretaryuk**, BC Chamber of Commerce ullet
- **Cailey Murphy**, *BC LNG Alliance*
- Kelly McTaggart, Canadian Association of ulletPetroleum Producers



Community, Commitment, Cooperation

OUR SAMPLE

23% 54% 23% LEFT CENTRE RIGHT

34% L/MAINLAND 19% ISLAND/COAST 31% INTERIOR 19% NORTH

23% PUBLIC SECTOR 66% PRIVATE

15% 18% AG/FORESTRY/ FISH MINING/O&G 12% PROF SERVICES



OUR SAMPLE

8% UNION MEMBERS

36% UNDER 10 EMPLOYEES

29% 200+

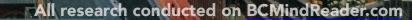
39% RURAL

37% URBAN

24% SUBURBAN

25%42%31%MILLENNIALGEN XBOOMER

61% MALE 37% FEMALE



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ABACUS DATA

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REAL BRANE

ALMOST EVERYONE SURVEYED SAY NATURAL RESOURCES ARE IMPORTANT FOR THE ECONOMY OF THE PROVINCE AND THEIR OWN WELL BEING.

MANY RECOGNIZE CURRENT CHALLENGES IN FORESTRY AND MINING, AND FEEL THINGS COULD BE BETTER FOR GAS/LNG.

HOW IMPORTANT ARE THE NATURAL RESOURCE SECTORS TO BC'S ECONOMY TODAY





IMPORTANT



NOT IMPORTANT



HOW IMPORTANT ARE THE NATURAL RESOURCE SECTORS TO YOUR PERSONAL ECONOMIC WELL-BEING





IMPORTANT

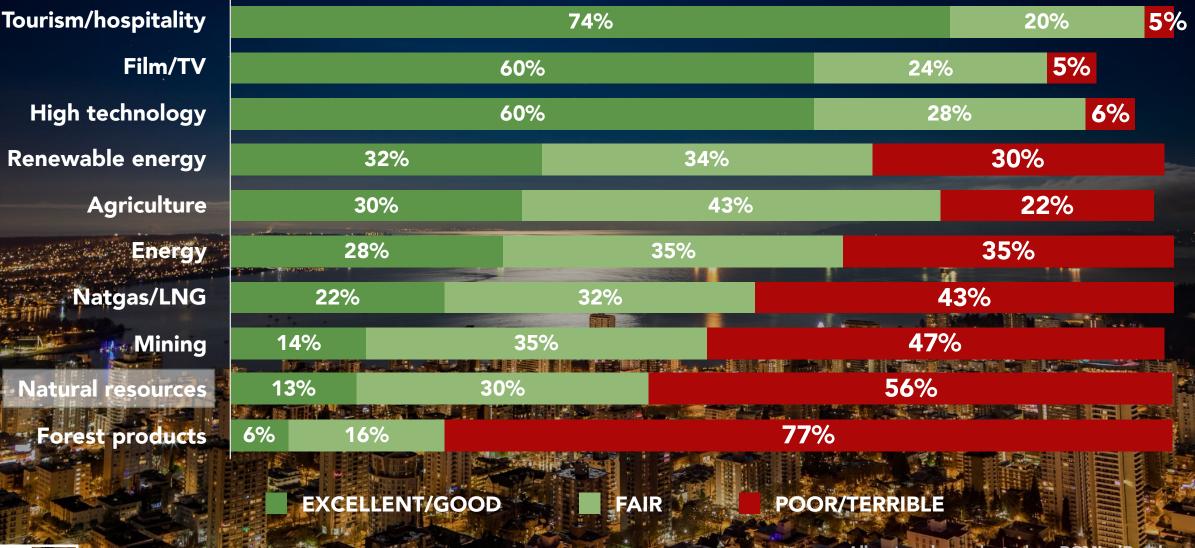


NOT IMPORTANT



HEALTH OF LARGER BC ECONOMY BY SECTOR

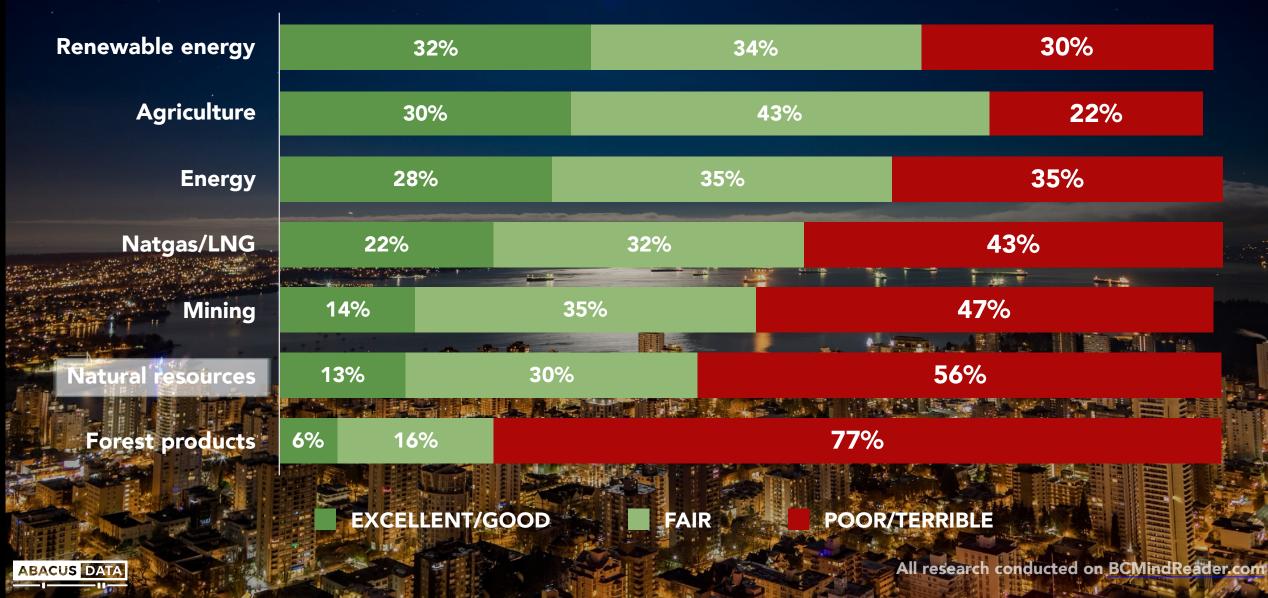
How would you describe the current health of the following sectors of the BC economy:



ABACUS DATA

HEALTH OF BC NATURAL RESOURCES SECTORS

How would you describe the current health of the following sectors of the BC economy:



WHILE PEOPLE DON'T SEE THESE SECTORS BECOMING LESS IMPORTANT TO THE BC ECONOMY IN THE YEARS AHEAD, THEY ARE HESITANT TO PREDICT BETTER TIMES FOR THE FORESTRY, MINING AND NATURAL GAS SECTORS.

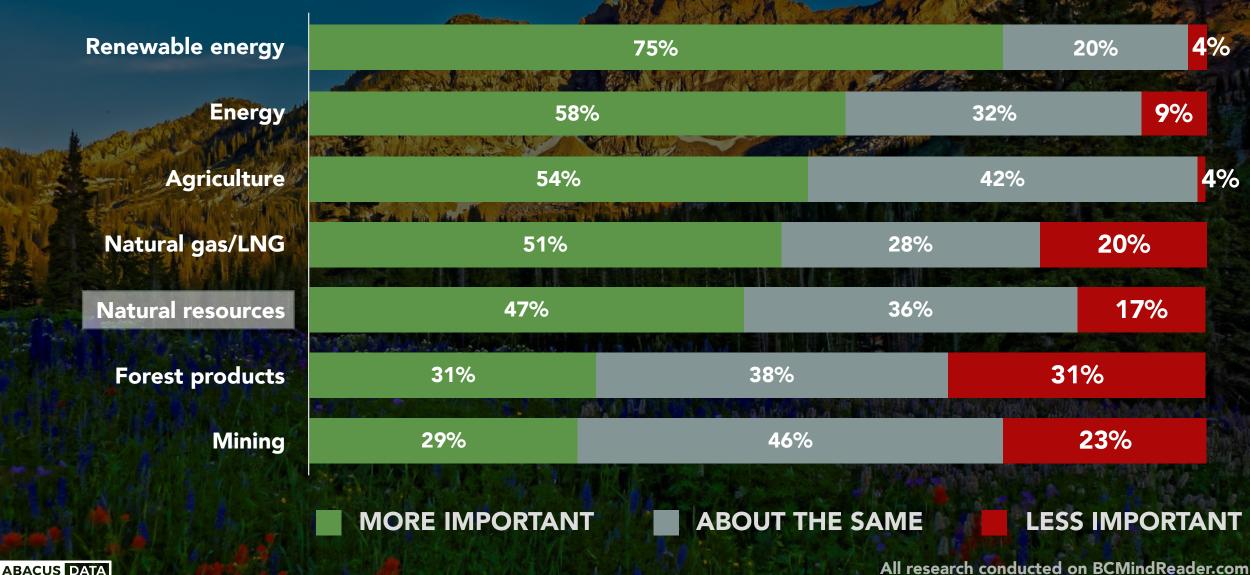
LIKELY IMPORTANCE OF LARGER BC ECONOMY SECTORS IN FUTURE

Ten years from now, how important do you think each of these sectors will be to the BC economy?

Renewable energy	75%			20%	<mark>4</mark> %
High technology	68%		2	8%	2%
Energy	58%		32%	99	%
Agriculture	54%		42%		4%
Natural gas/LNG	51%	28%		20%	
Natural resources	47%		36%	17%	
Tourism/hospitality	45%		50%		<mark>4</mark> %
Forest products	31%	38%		31%	
Mining	29%	46%	23%		
Film and TV	22%	63%		10%	

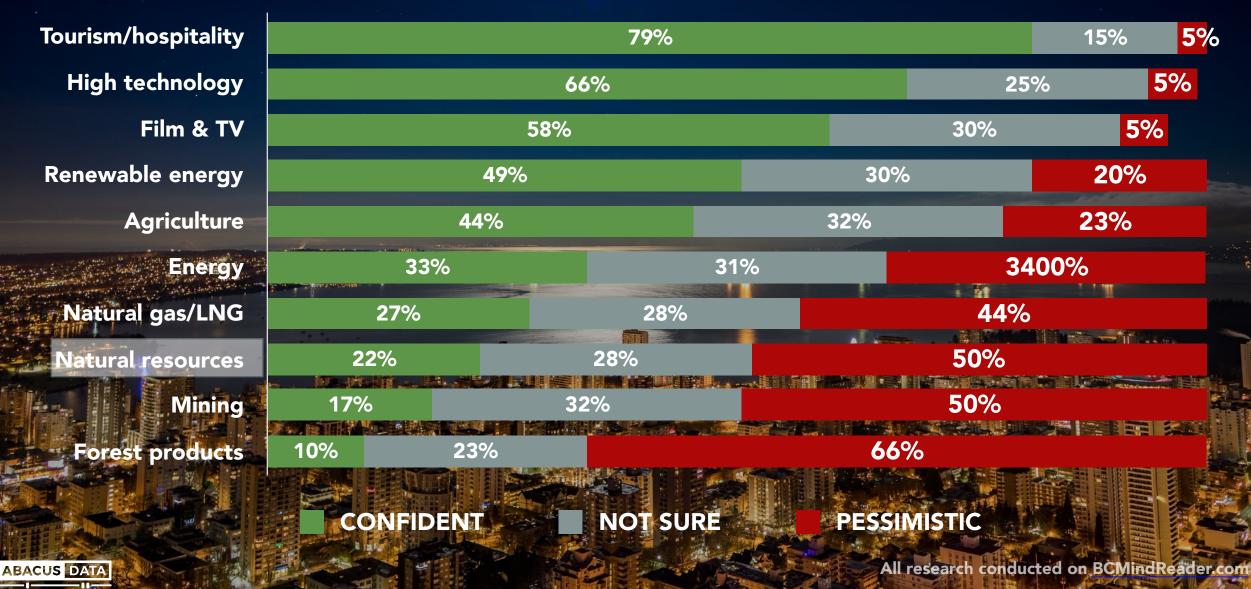
LIKELY IMPORTANCE OF BC NATURAL RESOURCES SECTORS IN FUTURE

Ten years from now, how important do you think each of these sectors will be to the BC economy?



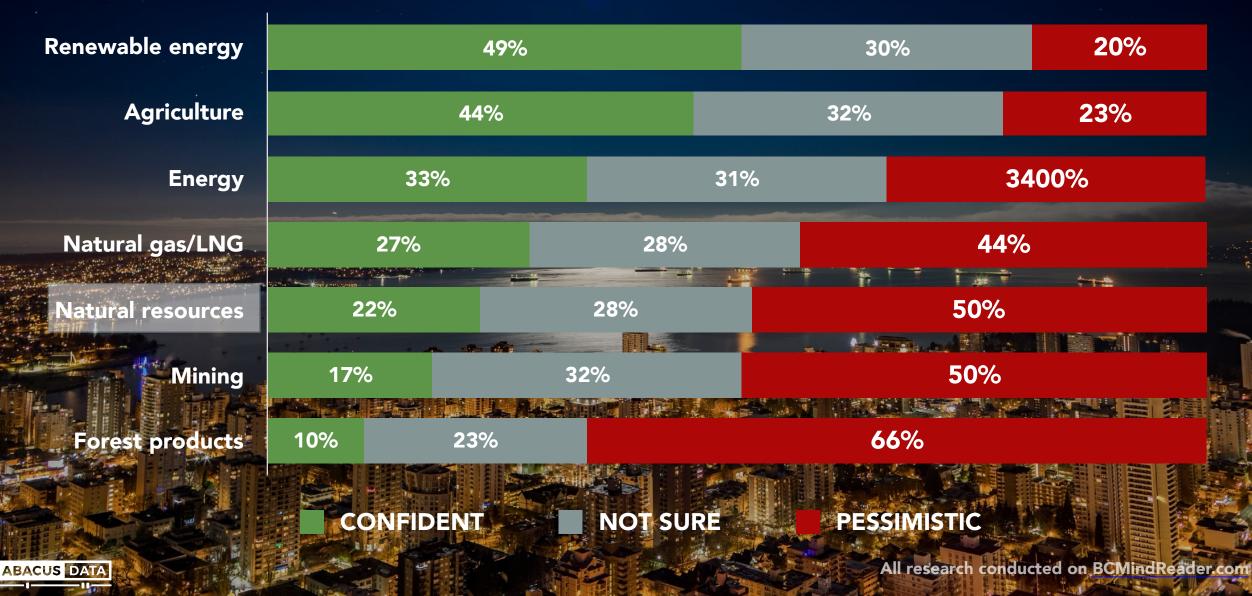
CONFIDENCE IN 10 YEAR OUTLOOK OF LARGER BC ECONOMY

How do you feel about the prospects for the following sectors in BC's economy in 10 years:



CONFIDENCE IN 10 YEAR OUTLOOK OF BC NATURAL RESOURCES SECTORS

How do you feel about the prospects for the following sectors in BC's economy in 10 years:



IN TERMS OF PREFERENCES FOR THE FUTURE, TWO OUT OF THREE WOULD LIKE TO SEE GROWING IMPORTANCE FOR THE NATURAL RESOURCES SECTOR, IN PARTICULAR WHEN IT COMES TO RENEWABLE ENERGY.

VERY FEW WANT TO SEE A DECLINE IN IMPORTANCE FOR FORESTRY, MINING, GAS IN BC.

PREFERRED IMPORTANCE OF LARGER BC ECONOMY SECTORS

How important would you prefer each of these sectors to become to the BC economy?

Renewable energy	80%	%		15% <mark>4%</mark>
Agriculture	69%		28%	1%
Natural resources	64%		23%	13%
Energy	64%		27%	8%
High technology	65%		30%	<mark>2</mark> %
Natural gas/LNG	55%	22%	2	2%
Forest products	53%	29%	6	18%
Mining	44%	31%	24	%
Tourism/hospitality	40%	52%		8%
Film and TV	27%	55%		14%
	MORE IMPORTANT	SAME	ESS IMPORT	ANT

PREFERRED IMPORTANCE OF BC NATURAL RESOURCES SECTORS

How important would you prefer each of these sectors to become to the BC economy?

	Allebraine Allebraine	AND A DECEMBER		
Renewable energy	80%			15% <mark>4</mark> 9
Agriculture	69%		28	3%
Natural resources	64%		23%	13%
Energy	64%		27%	8%
Natural gas/LNG	55%		22%	22%
Forest products	53%		29%	18%
Mining	44%	31%		24%
	MORE IMPORTANT	SAME	LESS IMPOR	RTANT
DATA		A	l research conducted o	on BCMindReader

ABAG

BC RESOURCES ARE ASSOCIATED WITH WELL PAYING JOBS, INTERESTING WORK, AND PRIDE. YET, A MAJORITY SEE DECLINING OPPORTUNITIES FOR THE RESOURCES SECTOR.

PERCEIVED HEADWINDS ARE NUMEROUS INCLUDING PRESSURE GROUPS, TAXES AND REGULATIONS, LABOUR COSTS AND AVAILABILITY, AND THE CLIMATE CHANGE ISSUE.

BC'S NATURAL RESOURCES

Out of the following pairs, which one best describes how you feel when you think of BC's natural resources?

Well-paying	89%	11%	Poorly paying
Interesting	83%	17%	Boring
Pride	72%	28%	Embarrassment
Skilled & professional jobs	70%	30%	Manual labour
Environmentally thoughtful	65%	35%	Environmentally careless
Adapting	63%	37%	Not changing
Well run business	60%	40%	Poorly run
lelping fight climate change	58%	42%	Help cause climate change
Technologically advanced	57%	43%	Technologically old
Innovative	54%	46%	Old fashioned
Growing opportunities	41%	59%	Declining opportunities

BC'S NATURAL RESOURCES - IN SECTOR

Out of the following pairs, which one best describes how you feel when you think of BC's natural resources?

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Hel

Interesting	91%	9%	Boring
Well-paying	89%	11%	Poorly paying
Pride	80%	20%	Embarrassment
nvironmentally thoughtful	76%	24%	Environmentally careless
Skilled & professional jobs	75%	25%	Manual labour
Adapting	73%	27%	Not changing
lping fight climate change	69%	31%	Help cause climate change
Well run business	64%	36%	Poorly run business
Innovative	63%	37%	Old fashioned
Technologically advanced	61%	39%	Technologically old
Growing opportunities	37%	63%	Declining opportunities

BC'S NATURAL RESOURCES - OUT OF SECTOR

Out of the following pairs, which one best describes how you feel when you think of BC's natural resources?

Well-paying	89% 11%		Poorly paying
Interesting	75%	25%	Boring
Pride	65%	35%	Embarrassment
Skilled & professional jobs	66% 34%		Manual labour
Environmentally thoughtful	55%	45%	Environmentally careless
Well run business	55%	45%	Poorly run business
Adapting	54%	46%	Not changing
Technologically advanced	54%	46%	Technologically old
Helping fight climate change	47%	53%	Help cause climate change
Growing opportunities	45%	55%	Declining opportunities
Innovative	45%	55%	Old fashioned

FACTORS THAT CHALLENGE BC RESOURCE SECTORS

How challenging are each of the factors below to the natural resource sectors in BC?

Government regulations	79%	18%
Pressure groups & protests	77%	21%
Climate change	76%	21%
Labour costs	71%	26%
Insufficient gov't incentives	68%	23%
ited labour pool/competition	67%	29%
Climate	67%	30%
Taxes	66%	31%
Access to investment capital	66%	22%
Location of the resources	66%	31%
Lack of entrepreneurial skills	50%	41%

CHALLENGING

NOT CHALLENGING

All research conducted on BCMindReader.com

Climate ch Labour Insufficient gov't incen Limited labour pool/compe

ABACUS DATA

I'D ENCOURAGE YOUNG PEOPLE TO CHOOSE A CAREER...

How do you feel about the following statements?



HEADWINDS FOR RESOURCES SECTORS ARE MAKING SOME PEOPLE HESITANT TO RECOMMEND THAT YOUNG PEOPLE PURSUE CAREERS IN THESE SECTORS. THIS CAN EXACERBATE THE LABOUR MARKET CHALLENGE AND CONTRIBUTE TO A VICIOUS CYCLE.

WHAT'S NEEDED TO IMPROVE RESOURCES SECTOR?

When it comes to improving the future of BC's natural resource sectors, how important are each of the following?



Finding & building markets for the most sustainably produced products

> Doing more to attract, train and retain great workers

Promoting BC as a leader in sustainable and low-carbon resource products

Streamlining/reducing unnecessary regs

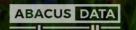
Competitive tax levels



LIKE TO SEE BC BETTER PROMOTE ITS "LOW CARBON ADVANTAGE" GLOBALLY?







RESPONDENTS ARE MORE INCLINED TO BELIEVE THAN DOUBT THAT BC IS A SUSTAINABLE PRODUCTS LEADER IN FORESTRY, GAS AND MINING.

LARGE MAJORITIES ARE CONVINCED THAT BC CAN BE A WORLD LEADER IN PROVIDING LOW CARBON WOOD, MINERALS, METALS AND BIO BASED ENERGY.

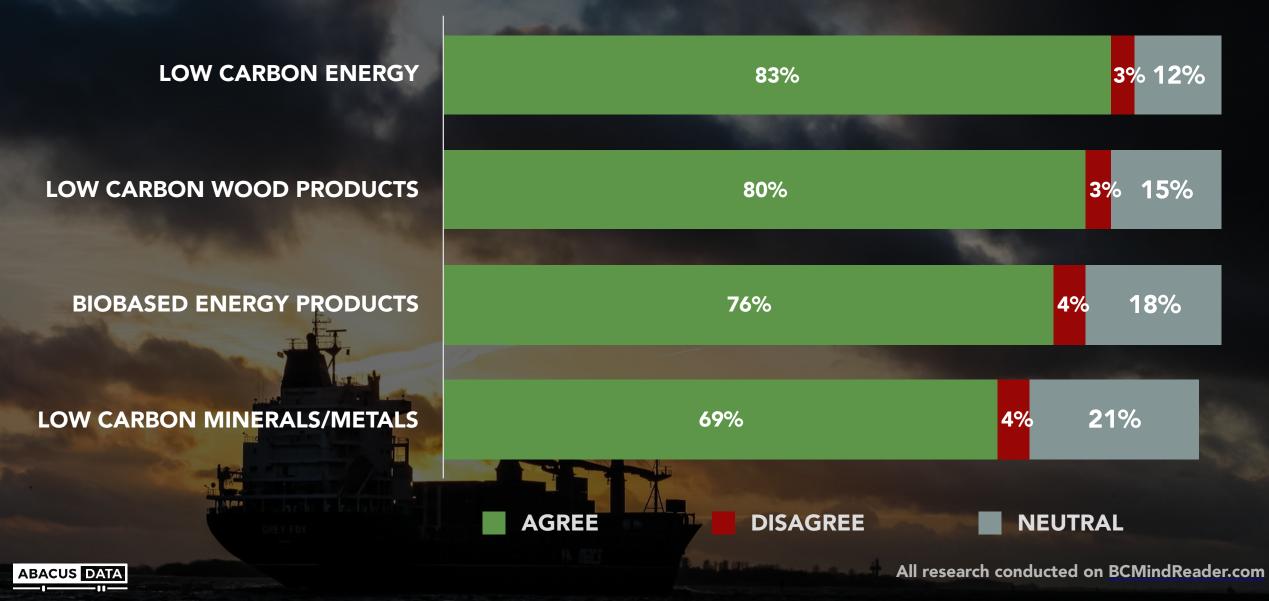
BC IS A LEADER IN SUSTAINABLE PRACTICES...

How do you feel about the following statements?

		CAN BERRY AND AND KING		
IN NATURAL RESOURCES	52%	22%	25%	
	46%	29%	23%	
IN NATURAL GAS	43%	24%	29%	
IN MINING	41%	25%	30%	
	GREE DI	ISAGREE All r	NEUTRAL esearch conducted on BCMind	Reader.co

BC CAN BE A GLOBAL LEADER IN SUPPLYING...

How do you feel about the following statements?



THERE IS BROAD AGREEMENT THAT RESOURCES ARE A BASE OF ECONOMIC ACTIVITY AND REVENUES FOR GOVERNMENT - THAT HELPS SUPPORT GROWTH IN OTHER PARTS OF THE ECONOMY.

BROAD DESIRE EXISTS FOR GOVERNMENT TO INCENTIVIZE MORE INVESTMENT IN RESOURCES SECTORS. MORE INVESTMENT IS WELCOME ACROSS ALL SECTORS, WITH RENEWABLE AND BIO BASED ENERGY ATOP THE LIST.

SURROUNDING OPINIONS

How do you feel about the following statements?

Strong resource sectors help create an economic base in BC on which we can GROW other parts of the economy

> Revenues from resources allow BC to help pay for programs in health care and education

The government of BC should encourage more investment in BC's natural resources

I hope to see more effort put into strengthening relationships with indigenous communities when it comes to resource development

	86%			3	%10%
	81%		4	.% `	14%
	75%		139	/0	11%
	72%	1	0%	1	7%
AGREE	DISAGREE			IEU	ITRAL



WANT MORE GLOBAL INVESTMENT IN BC FOR ...

How would you feel about increased global investment in the following sectors in BC:

SOLAR	46%		27%	14%	7% <mark>4%</mark>
WIND	44%		27%	16%	7% <mark>6%</mark>
BIOPRODUCTS	36%	35%	%	17%	7% <mark>3</mark> %
HYDRO	36%	24%	18%	11%	8%
NATURAL GAS	29%	27%	17%	13%	12%
FORESTRY	29%	26%	19%	11%	14%
MINING	26%	28%	19%	13%	14%
	AS MUCH AS WE CAN GET			HESITATE	OPPOSE
		Junear Market Market			Station of the Market

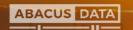
MOST THINK THE PROVINCE WILL NEED EVEN MORE RENEWABLE ENERGY THAN IS AVAILABLE AND THEY ARE NOT ONLY INTERESTED IN MEETING DOMESTIC NEEDS. THE MAJORITY FAVOUR SELLING EXCESS RENEWABLE ENERGY TO OTHER JURISDICTIONS.

DO YOU THINK THE PROVINCE....



HAS A ENOUGH RENEWABLE ENERGY TO MEET OUR NEEDS IN THE FUTURE

NEEDS TO DEVELOP MORE TO MATCH THE GROWTH IN DEMAND THAT WE CAN EXPECT



INCREASE OPPORTUNITIES TO EXPORT RENEWABLE ENERGY OUTSIDE THE PROVINCE, PROVIDED THERE IS ENOUGH TO MEET OUR OWN NEEDS FIRST?

79% LIKE TO SEE THIS

16%

GO ALONG WITH THIS

NOT LIKE TO SEE THIS

CONCLUSIONS

RESPONDENTS BELIEVE THAT BC RESOURCES REPRESENT A HUGE PART OF THE BC ECONOMY. THERE IS A CLEAR SENSE OF OPPORTUNITY TO GROW, AND A DESIRE TO DRAW MORE INVESTMENT TO FUEL GROWTH ACROSS THE RESOURCE SECTORS. HOWEVER THERE ARE ALSO DOUBTS ABOUT WHETHER

THESE OPPORTUNITIES WILL BE REALIZED.

CONCLUSIONS

THE HEADWINDS ARE NUMEROUS, INCLUDING PRESSURE GROUPS, REGULATORY BURDEN, TAXES, AND LABOUR. HOWEVER, MOST BELIEVE THAT THESE PROBLEMS CAN BE SOLVED, AND THAT BC PRODUCTS CAN FIND EVEN GREATER SUCCESS IN THE FUTURE, POSITIONED AS COMING FROM LEADERS IN LOW CARBON AND ENVIRONMENTALLY SUSTAINABLE PRODUCTION.

CONCLUSIONS

IN EFFECT, PEOPLE SURVEYED IN THIS STUDY ARE CALLING FOR A COLLECTIVE EFFORT TO MAKE INVESTMENT MORE ATTRACTIVE, STIMULATE INNOVATION, BUILD NEW MARKETS AND PUT THE BC BRAND FORWARD AS A SUSTAINABLE PRODUCT LEADER.